CALIFORNIA STATE UNIVERSITY, LOS ANGELES

COLLEGE OF BUSINESS AND ECONOMICS

MINOR IN REAL ESTATE

Catalog Date: Fall 2016 and later Major Catalog Date: _____

Name _____ SID _____
Last *First* *Middle*

_____ _____ _____ _____
Street Address City ZIP Code Quarter admitted

_____ _____
Adviser's Signature Date Student's Signature Date

A Minor in Real Estate is available for students majoring in fields other than Real Estate. A total of 15 semester units is required, of which at least 9 units must be taken in residence at California State University, L.A. A minimum C (2.0) grade point average is required in all course work taken to complete the minor program.

Course Abbreviation, Number, Title, Units	*Transferred From*	*Course No./Title*	*Units*	*Quarter Compl.*	*Quarter to be Compl.*
REQUIRED COURSES (6 units)					
FIN 3380 Real Estate Principles (3)					
FIN 3390 Real Estate Practice (3)					
ELECTIVES* (9 units): Select three courses from the following: FIN 3030*, 3810**, 4320, 4380, 4390***, 4930.					
FIN (3)					
FIN (3)					
FIN (3)					

TOTAL UNITS REQUIRED FOR MINOR: 15

*** ACCT 2100 (Financial Accounting) is a prerequisite for FIN 3030.**
**** FIN 2050 (Business Law) is a prerequisite for FIN 3810.**
***** FIN 4390 requires <u>either</u> FIN 3380 <u>or</u> FIN 3030 as a prerequisite.**

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Why Minor in Real Estate?

You take most of the real estate courses of a major without having to take the other 17-18 business core courses. *So you are marketable for many of the real estate positions that majors are*.

Our program meets the requirements to sit for the California Real Estate Salesperson Exam and the Degree Requirement for the Brokers Exam.

Most real estate careers to require only competence with arithmetic. Even FIN 3030 (Business Finance) and FIN 4390 (Real Estate Finance), only require that you be good at addition, subtraction, multiplication, and division. And most of your calculations will be done using a financial calculator or excel.

Are there any other prerequisites?

You will need Acct 2100 (Introductory Financial Accounting) to take Fin 3030, and Fin 2050 (Business Law), or the equivalent at a JC, to take Fin 3810. However, you can structure your degree to get around those prerequisites.

Course Availability (Annual Schedule):

Summer	Fall	Spring
	Fin 3380	**Fin 3380**
	Fin 3390[1]	**Fin 3390**
	Fin 3810[2]	**Fin 4390**
	Fin 4320	**Fin 4930**
	Fin 4380	

1. Beginning Fall 2017.
2. FIN 2050 is available F/S, depending on demand. It is also available at junior colleges.