UAS CAL STATE LA UNIVERSITY AUXILIARY SERVICES INC.

Cal State LA University Auxiliary Services, Inc.
2025-2026 Operating Budget Proposal

Description	FY 2024-25 Budget	FY 2024-25 Forecast	FY 2025-26 Budget Proposal	$ Change to FY 2025-26 Budget	% Change to FY 2025-26 Budget
Unrestricted					
REVENUE					
Dining & Hospitality	$ 3,552,800	$ 3,071,476	$ 3,296,379	$ (256,421)	-7%
Less: Cost of Goods	(939,300)	(1,091,451)	$ (1,100,496)	(161,196)	17%
	2,613,500	1,980,025	2,195,882	(417,618)	-16%
Indirect Cost Revenue	2,488,900	2,223,547	2,223,547	(265,353)	-11%
Admin Recovery	102,400	300,996	300,996	198,596	194%
Commission	1,314,000	1,231,235	1,238,913	(75,087)	-6%
Buildings Operation	1,603,500	1,607,036	1,865,971	262,471	16%
Interest Income	469,700	591,186	462,580	(7,120)	-2%
Child Care Center	631,200	630,316	630,316	(884)	0%
Campus Program Admin fee	485,000	466,521	485,000	-	0%
LA BioLab Incubator	624,000	556,263	455,220	(168,780)	-27%
Other Revenue	63,100	424,930	316,511	253,411	402%
Total Revenue	**10,395,300**	**10,012,055**	**10,174,937**	**(220,364)**	**-2%**
EXPENSES					
Salaries and Wages	3,257,800	3,600,256	3,600,000	342,200	11%
Benefits	1,056,900	986,228	941,019	(115,881)	-11%
Audit/Legal	82,000	82,000	86,200	4,200	5%
Contractual Services	718,000	555,101	542,287	(175,713)	-24%
Supplies & Services	720,700	837,677	841,000	120,300	17%
Utilities & Telephone	173,100	957,629	957,241	784,141	453%
Insurance Premiums	397,100	417,600	584,450	187,350	47%
Interest on capital lease	635,600	612,560	618,832	(16,768)	-3%
Bank Charges	58,300	62,064	74,856	16,556	28%
Repair & Maintenance	105,200	210,754	188,506	83,306	79%
Lease & Rental	27,800	26,919	29,632	1,832	7%
Other Operating Expenses	195,400	64,732	141,376	(54,024)	-28%
Total Operating Exp.	**7,427,900**	**8,413,519**	**8,605,399**	**1,177,499**	**16%**
Gross Operating Income/(Loss)	2,967,400	1,598,536	1,569,537	(1,397,863)	-47%
Campus Programs net, income/(expenses)	1,250,000	1,250,000	1,250,000	-	0%
Net Operating Income/(Loss)	**4,217,400**	**2,848,536**	**2,819,537**	**(1,397,863)**	**-33%**
Non Cash Expenditures					
Depreciation & Amortization	2,401,900	2,390,062	2,401,668	(232)	0%
Reserve - Post Retirement Med	419,700	671,992	417,000	(2,700)	-1%
Deferred Building Maintenance Reserve*	0			-	0%
				-	
Net Income/(Loss)	**1,395,800**	**(213,518)**	**869**	**(1,394,931)**	**-100%**
Restricted					
Contracts & Grants Revenue	24,500,000	23,700,000	24,500,000	-	0%
Contracts & Grants Expenditure	24,500,000	23,700,000	24,500,000	-	0%

UAS CAL STATE LA UNIVERSITY AUXILIARY SERVICES INC.

Cal State L.A. University Auxiliary Services, Inc.
Detail of Lease & Commission Revenue
FY 2025/2026

Description	FY 2024-25 Budget	March 31, 2024 Actual	FY 2024-25 Forecast	FY 2025-26 Budget Proposal	$ Change to FY 2025-26 Budget	% Change to FY 2025-26 Budget
Commission Income						
Bookstore	396,000	215,934	$ 400,000	$ 396,000	$ -	0%
Starbucks	78,800	50,510	75,060	83,612	4,812	6%
Golden Eagle Express	-	-	-	-	0	0%
Metro	-	-	-	-	0	0%
Café 47	45,000	27,973	44,801	44,801	(199)	0%
Carl's Jr	86,400	56,109	59,977	59,977	(26,423)	-31%
El Pollo Loco	81,200	53,555	75,856	75,856	(5,344)	-7%
Panda Express	85,400	23,000	40,962	40,962	(44,438)	-52%
Juice It Up	56,000	37,316	55,974	55,969	(32)	0%
Sbarro's	107,500	71,372	104,400	107,532	32	0%
First Class Vending	69,800	48,213	68,705	68,705	(1,095)	-2%
Every Table Library	65,900	41,981	64,480	64,480	(1,420)	-2%
Every Table Salazar Hall	-	2,758	-	-	0	0%
Coke	242,000	160,642	241,020	241,020	(980)	0%
Miscellaneous Commission	-	-	-	-	0	0%
Total Commission Income	$ 1,314,000	$ 789,363	$ 1,231,235	$ 1,238,913	$ (75,087)	-6%
Lease Income						
Extended Education	$ 234,400	$ 312,587	$ 234,440	$ 234,440	$ 40	0%
2nd Floor-TBD Tenants	63,600	42,394	63,590	$ 63,590	$ (10)	0%
Pat Brown Institute	95,800	63,855	95,783	$ 95,783	$ (17)	0%
Ballroom rental	391,900	261,251	391,876	$ 391,876	$ (24)	0%
ATM - FCU	23,700	15,891	23,737	23,737	37	0%
ATM - Bank of America	13,000	8,697	13,045	13,045	45	0%
ATM - Wells Fargo	15,200	9,649	15,207	15,207	7	0%
TVFM Building	564,200	376,166	544,310	564,248	48	0%
AT&T Cell Tower Lease	70,000	46,480	69,976	69,976	(24)	0%
T Mobile	63,300	42,203	63,304	63,304	4	0%
Verizon	68,400	45,604	68,406	68,406	6	0%
Total Lease Income	$ 1,603,500	$ 1,224,775	$ 1,583,674	$ 1,603,612	$ 112	0%