UAS CAL STATE LA UNIVERSITY AUXILIARY SERVICES INC.

Cal State LA University Auxiliary Services, Inc.
2026-2027 Operating Budget Proposal

Description	FY 2025-26 Budget	FY 2025-26 Forecast	FY 2026-27 Budget Proposal	$ Change to FY 2026-27 Budget	% Change to FY 2026-27 Budget
Unrestricted					
REVENUE					
Dining & Hospitality	$ 3,082,864	$ 3,248,206	$ 3,248,172	$ 165,308	5%
Less: Cost of Goods	(394,469)	(1,038,691)	$ (1,038,691)	(644,222)	163%
	2,688,395	2,209,515	2,209,481	(478,914)	-18%
Indirect Cost Revenue	2,417,029	2,283,579	2,283,579	(133,451)	-6%
Admin Recovery	107,514	88,198	88,198	(19,316)	-18%
Commission	1,246,514	1,172,166	1,321,166	74,652	6%
Buildings Operation	1,603,612	1,583,675	1,583,675	(19,938)	-1%
Interest Income	462,580	379,841	379,841	(82,739)	-18%
Child Care Center	630,316	648,376	648,376	18,060	3%
Campus Program Admin fee	485,000	256,051	256,051	(228,949)	-47%
LA BioLab Incubator	624,000	356,647	356,647	(267,353)	-43%
Other Revenue	316,511	296,387	283,952	(32,559)	-10%
Total Revenue	**10,843,830**	**9,274,435**	**9,410,966**	**(1,170,505)**	**-11%**
EXPENSES					
Salaries and Wages	3,314,259	3,745,613	3,857,982	543,722	16%
Benefits	941,019	1,129,431	1,163,314	222,295	24%
Audit/Legal	62,000	100,000	150,000	88,000	142%
Contractual Services	542,287	571,517	566,945	24,658	5%
Supplies & Services	902,018	953,442	897,896	(4,122)	0%
Utilities & Telephone	957,241	851,522	848,284	(108,957)	-11%
Insurance Premiums	418,178	459,755	467,652	49,475	12%
Interest on capital lease	618,832	521,322	521,322	(97,510)	-16%
Bank Charges	74,856	63,959	50,587	(24,269)	-32%
Repair & Maintenance	188,506	327,572	332,654	144,148	76%
Lease & Rental	29,632	28,749	28,749	(883)	-3%
Other Operating Expenses	141,376	152,977	179,367	37,991	27%
Total Operating Exp.	**8,190,205**	**8,905,859**	**9,064,752**	**874,548**	**11%**
Gross Operating Income/(Loss)	2,653,625	368,576	346,214	(2,307,411)	-87%
Campus Programs net, income/(expenses)	1,250,000	1,250,000	1,250,000	-	0%
Net Operating Income/(Loss)	**3,903,625**	**1,618,576**	**1,596,214**	**(2,307,411)**	**-59%**
Non Cash Expenditures					
Depreciation & Amortization	2,401,668	2,354,740	2,406,247	4,578	0%
Reserve - Post Retirement Med	664,966	494,855	503,406	(161,560)	-24%
Deferred Building Maintenance Reserve*	0			-	0%
				-	
Net Income/(Loss)	**836,991**	**(1,231,020)**	**(1,313,439)**	**(2,150,430)**	**-257%**
Restricted					
Contracts & Grants Revenue	24,500,000	23,700,000	24,500,000	-	0%
Contracts & Grants Expenditure	24,500,000	23,700,000	24,500,000	-	0%
	-	-	-	-	-

UAS CAL STATE LA UNIVERSITY AUXILIARY SERVICES INC.

Cal State L.A. University Auxiliary Services, Inc.
Detail of Lease & Commission Revenue
FY 2026/2027

Description	FY 2025-26 Budget	FY 2025-26 Forecast	FY 2026-27 Budget Proposal	$ Change to FY 2026-27 Budget	% Change to FY 2026-27 Budget
Commission Income					
Bookstore	396,000	$ 285,487	$ 285,487	(110,513)	-28%
Starbucks	91,213	64,513	64,513	(26,700)	-29%
Golden Eagle Express	-	-	-	0	0%
Café de Leche	-	20,500	49,500	49,500	0%
Kikka	-	60,000	60,000	60,000	0%
Café 47	44,801	-	-	(44,801)	0%
Carl's Jr	59,977	50,559	50,559	(9,418)	-16%
El Pollo Loco	75,856	83,320	83,320	7,464	10%
Panda Express	40,962	38,333	38,333	(2,629)	-6%
Juice It Up	55,969	56,080	56,080	111	0%
Sbarro's	107,532	103,063	103,063	(4,469)	-4%
First Class Vending	68,705	103,281	103,281	34,576	50%
Every Table Library	64,480	60,000	60,000	(4,480)	-7%
Salazar Hall	-	-	120,000	120,000	0%
Coke	241,020	247,031	247,031	6,011	2%
Miscellaneous Commission	-	-	-	0	0%
Total Commission Income	$ 1,246,515	$ 1,172,166	$ 1,321,166	$ 74,652	6%
Lease Income					
Extended Education	$ 234,440	$ 234,440	$ 234,440	$ -	0%
Service Center/One Card	63,590	63,590	$ 63,590	$ -	0%
Pat Brown Institute	95,783	95,783	$ 95,783	$ -	0%
Ballroom rental	391,876	391,876	$ 391,876	$ -	0%
Room Rental - FCU	-	-	$ -	-	0%
ATM - FCU	23,737	23,737	$ 23,737	-	0%
ATM - Bank of America	13,045	13,045	$ 13,045	-	0%
ATM - Wells Fargo	15,207	15,207	$ 15,207	-	0%
TVFM Building	564,248	544,310	$ 544,310	(19,938)	-4%
AT&T Cell Tower Lease	69,976	69,976	$ 69,976	-	0%
T Mobile	63,304	63,304	$ 63,304	-	0%
Verizon	68,406	68,406	$ 68,406	-	0%
Total Lease Income	$ 1,603,612	$ 1,583,675	$ 1,583,675	$ (19,938)	-1%